

AmicusHorizon Limited

Location: South East England

Design and supply of kitchen materials and associated products

in London and Surrey - April 2016 to March 2021

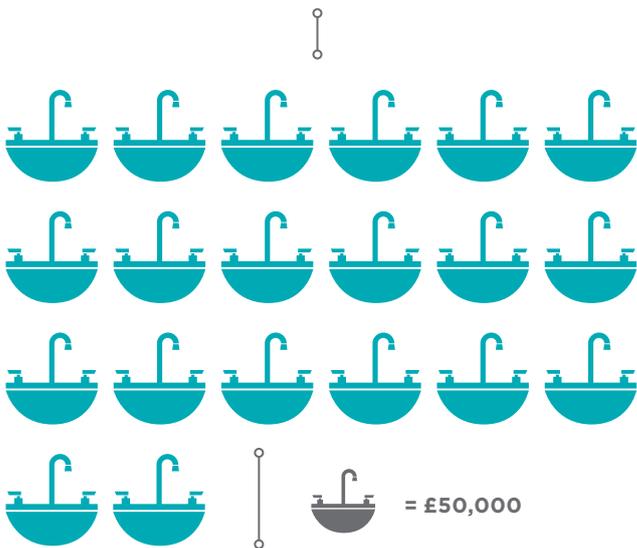


About AmicusHorizon

AmicusHorizon was founded over 50 years ago and has over 28,000 homes. They are a member of the G15, a group of the largest housing associations in and around London. AmicusHorizon are passionate about communities and determined to tackle the housing crisis. They aim to deliver over 800 new homes between 2015 and 2018.

£1,000,000

TOTAL ESTIMATED CONTRACT VALUE



The contract management team at AmicusHorizon are able to access technical expertise through LHC's Technical Managers. LHC specifications are up to date and we know the products delivered through them to the current British standards. Using the K5 framework for this project has saved AmicusHorizon time and allowed our team to focus on contract delivery and client specific needs."

Katie Williams

Procurement Manager, AmicusHorizon

AmicusHorizon and LHC

In 2015, AmicusHorizon identified the kitchen refurbishment supply chain could be accessed directly to make efficiency savings. Due to the volume of spend and proposed term, AmicusHorizon required an EU compliant route to tender. They conducted a London kitchen supply pilot for 50 homes. LHC's Supply of Kitchen Units and Worktops framework (K5) was chosen as part of this exercise to help achieve AmicusHorizon's goals of improved resident satisfaction and reduced costs.

LHC provided the perfect opportunity to develop a direct contractual relationship with a kitchen supplier. Purchasing kitchens directly reduced the refurbishment contractor's costs and associated risks, and created a cashable saving for AmicusHorizon. The savings made were then used to employ a Resident Liaison Officer to enhance the resident's experience of a new kitchen.

WHY LHC?

AmicusHorizon chose to work with LHC because of the desire to demonstrate an efficiency saving whilst remaining EU compliant. LHC's K5 framework offered AmicusHorizon the flexibility and freedom to tailor their tender to suit their needs. LHC's technical specifications, compliancy and transparency throughout the process gave AmicusHorizon assurance they were working with market leaders and high quality suppliers.

LHC's client team showed a strong understanding of the challenges social housing providers face, and continue to provide contract support and ensure project performance is continually improving.

RESULTS

LHC's K5 framework met the pilot requirements and was used for the long term project of the supply of kitchen materials in London and Surrey which commenced April 2016 and is due to end 2021.

Using LHC gave AmicusHorizon value for money and facilitated a relationship with a supplier possessing similar values. Along with non-cashable savings, a direct cost comparison with LHC and AmicusHorizon's previous supplier illustrated a 3% cashable saving.

Following the success of this project, AmicusHorizon is going to use LHC's K5 framework again for a contract in Sussex commencing April 2017.