

## Windows and Doors - Aluminium (A7) Vivid Homes builds toward the future

**SECTOR:**

Housing

**CLIENT:**

Vivid Homes

**CLIENT ADDRESS:**Peninsular House,  
Wharf Road,  
Portsmouth,  
PO2 8HB**WEBSITE:**[www.vividhomes.co.uk](http://www.vividhomes.co.uk)**A REBATE CHEQUE OF £17,000 WAS PRESENTED TO VIVID HOMES.**

As a not for profit membership body, LHC distributes a share of any surplus it achieves in a financial year. We bring together buyers and suppliers to build and maintain our property more efficiently and cost effectively for maximum community benefit.

Vivid Homes, who are a firm which deliver homes, services and support to over 70,000 customers, recently worked with LHC on a planned Windows and Doors project, using LHC's A7 framework, which entitled them to a rebate at the end of the project. Anglian Building Products were the chosen appointed company to carry out the project.

Over the past year, Vivid Homes have used our services and support to procure, amongst other things, our planned programme for Windows and Doors. At the end of last year there was a surplus and that will now be reinvested into delivering a greater customer service at Vivid's workplaces.

Anglian Building Products have once again secured a long-term contract with Vivid Housing. The new award was won following a robust procurement process under the LHC U10 framework covering both quality of service and performance within a value for money offering.

The relationship will now extend even further back than the current 8 years and will cover in excess of 3000 properties being installed under Anglian Building Products national coverage with local service, product and proposition offering. Vivid and their residents will experience security, insulation and longevity of products under an environmental and social engagement umbrella. Anglian Building Products are proud to be working with Vivid once again.

LHC have been able to support Vivid Homes through our competitive tender exercise that Anglian were successful in winning and now appointed to for the next 4 years. Vivid Homes



have well-regarded the LHC's communication process with regular catch-ups with the regional sales staff, who have helped them tremendously in their project.



We have been working together for a number of years now on mainly different Window & Door frameworks. During the last 2 years I have been supported by the LHC on things such as tendering, specifications, technical support and attendance at each review meeting with our partnering contractors.

One example that sticks in my mind is how LHC have worked alongside Vivid and Anglian windows to analyse where we can all do better. All three companies have recently had a merger or reorganisation of some sort, and because of collaborative working by LHC's new staff with Anglian and ourselves, we are now seeing the fruits of this labour.

Anglian are performing to a much higher standard and consistently score high on Csat, we have a lot of confidence in their ability to deliver the quality and management of works than ever before, and it gives Vivid comfort that the LHC are stood alongside us.



### Ross St. Quintin

Head of Sales & Marketing at Anglian Building Products



We've just received a procurement rebate that will be pumped back into delivering great customer service. We work with LHC - a not-for-profit government purchasing body which brings together buyers and suppliers to build and maintain our property more efficiently and cost effectively for maximum community benefit.



### Craig Mowat

Internal Communications Manager